## Message Text

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**ACTION EUR-12** 

INFO OCT-01 ISO-00 FEA-01 AGR-05 CEA-01 CIAE-00 COME-00

DODE-00 EB-07 FRB-03 H-02 INR-07 INT-05 L-02 LAB-04

NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04

TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01 /092 W ------ 039878

R 231719Z MAY 75 FM USMISSION EC BRUSSELS TO SECSTATE WASHDC 8935 INFO ALL EC CAPITALS 700

LIMITED OFFICIAL USE EC BRUSSELS 4632

PASS AGRICULTURE AND STR; GENEVA MTN PASS AMBASSADOR DENT

E.O. 11652: N/A

TAGS: EAGR, ETRD, EEC

SUBJECT: CONGNAC AND POULTRY

REF: A. EC BRUSSELS 4104 B. EC BRUSSELS 4584

1. SUMMARY: THE DESIRE OF EC COGNAC EXPORTERS TO HAVE THE US DUTY REDUCED, AND THE PROSPECTS FOR CHANGE IN EC TREAT-MENT OF POULTRY IMPORTS, WERE DISCUSSED AT AN EC-US LUNCH FOLLOWING THE DENT-SOAMES MEETING ON MTNS (REF B). RABOT SAID HE WAS CONSIDEREING DIFFERENTIATING BETWEEN HIGH AND LOW VALUE BONELESS POULTRY, BUT FACED RESISTANCE FROM GUNDELACH, WHO IS PUSHING A PROGRAM OF COSTOMS SIMPLIFICATION. GUNDELACH CONFIRMED THIS BUT INDICATED HE COULD BE PERSUADED TO MAKE AN EXCEPTION FOR GOOD CAUSE. END SUMMARY.

2. SOAMES, DURING A LUNCH HE GAVE ON MAY 22 FOR AMBASSADOR DENT, RAISED THE PROBLEM OF COGNAC EXPORTERS FACING A HIGH US DUTY IF THEIR PRODUCT IS VALUED OVER \$17 PER GALLON, AND EXPRESSED THE HOPE THAT RELIEF COULD LIMITED OFFICIAL USE

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BE WORKED OUT FOR THEM. (WE ARE TOLD BY SOAMES'

CABINET THAT HE WAS PROMPTED TO RAISE THIS ISSUE BY A LETTER SENT HIM BY HENESSEY AFTER THE VISIT OF COGNAC TRADE PEOPLE DESCRIBED IN REF A.)

3. RABOT, IN A SEPARATE CONVERSATION, TOLD US THAT HE HAD BEEN TRYING TO GET A GREEN LIGHT FROM THE FRENCH GOVERNMENT TO SEEK TO DO SOMETHING ABOUT THIS PROBLEM. APPARENTLY HE GOT A GO-AHEAD TO TRY SOMETHING ON HIS OWN RESPONSIBILITY. HE RECOGNIZED, HE SAID, THAT THE US WOULD BE UNWILLING TO TAKE UP THE COGNAC PROBLEM UNLESS SOMETHING WAS DONE FOR THE US POULTRY INDUSTRY. HE COULD NOT MAKE AN EXPLICIT LINK BETWEEN POULTRY AND COGNAC. WITHIN HIS CONSTRAINTS, HE STILL FELT HE COULD DO SOMETHING. THE ONLY SPECIFIC HE MENTIONED WAS DIFFERENTIATING BETWEEN LOW AND HIGH VALUE BONELESS POULTRY. THIS ACTION, RABOT SAID, WAS OPPOSED BY GUNDELACH'S SIDE OF THE COMMISSION, WHICH IS PUSHING TO SIMPLIFY THE EC CUSTOMS CLASSIFICATIONS.

4. GUNDELACH, WHO WAS ALSO AT LUNCH, CONFIRMED RABOT'S POINT. WHEN WE EXPLAINED THAT IT MIGHT BE HELPFUL TO US TRADE--AND US-EC RELATIONS--TO VIOLATE THE SIMPLIFICATION PRINCIPLE IN THIS CASE, HE TOOK THE POINT. HE SAID, HOWEVER, THAT HE WANTED TO BE PROVIDED (PRESUMABLY BY RABOT) A SOUNDLY REASONED AND DOCUMENTED REQUEST TO ALLOW THIS ACTION.

5. THIS MESSAGE WAS DRAFTED AFTER AMBASSADOR DENT'S DEPARTURE FROM BRUSSELS.
GREENWALD

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: CUSTOMS DUTIES, POULTRY, TRADE, POLICIES, ALCOHOLIC BEVERAGES, IMPORT CONTROLS

Control Number: n/a Copy: SINGLE Draft Date: 23 MAY 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ElyME
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975FCBRI 104632

Document Number: 1975ECBRU04632
Document Source: CORE
Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D750182-0878 From: EC BRUSSELS Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1975/newtext/t19750520/aaaaarkd.tel Line Count: 92

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION EUR

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a

Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE

Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 EC BRUSSELS 4104, 75 EC BRUSSELS 4584
Review Action: RELEASED, APPROVED
Review Authority: ElyME

Review Comment: n/a Review Content Flags: Review Date: 11 APR 2003

**Review Event:** 

Review Exemptions: n/a Review History: RELEASED <11 APR 2003 by Izenbel0>; APPROVED <04 NOV 2003 by ElyME>

**Review Markings:** 

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review

05 JÚL 2006

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: CONGNAC AND POULTRY TAGS: EAGR, ETRD, US, EEC To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006